



غرفة الشرقية
ASHARQIA CHAMBER

الرقم: ٣٥٠١٠٠٠/٢٣٠/١٥٠٥
التاريخ: ٢٠١٥/٨/٢٣ م
الموافق: ١٤٣٦/١١/٨ هـ

المحترمين

السادة/مشتركي الغرفة

السلام عليكم ورحمة الله وبركاته

تهديكم غرفة الشرقية أطيب تحياتها، وتفيدكم بتلقيها خطاب مجلس الغرف السعودية رقم (ش.خ/ج/٣١٩٧) وتاريخ (٣/١١/١٤٣٦هـ)، والمشار فيه إلى خطاب سفارة أوكرانيا بمدينة الرياض عن رغبة شركة Agrarian Fund الأوكرانية التعاون مع الشركات السعودية في المجال الزراعي.

وللاطلاع على كافة المعلومات عن الشركة، يمكنكم زيارة موقع الغرفة الإلكتروني: (www.chamber.org.sa)

وتقبلوا خالص التحية والتقدير

الأمين العام

عبدالرحمن بن عبدالعزيز الوائلي

ر.ع
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مجلس الغرف السعودية
Council of Saudi Chambers

بِسْمِ اللَّهِ الرَّحْمَنِ الرَّحِيمِ

ش.ح. / ع. / ٢١٩٧ ١١/٣/١٤٣٦ هـ
الرقم: التاريخ: المرفقة: معلومات

سلامه الله

سعادة أمين عام الغرفة التجارية الصناعية

السلام عليكم ورحمة الله وبركاته،،

أود الإفادة بأن مجلس الغرف السعودية تلقى خطابا من سفارة أوكرانيا بمدينة الرياض عن رغبة شركة Agrarian Fund الأوكرانية التعاون مع الشركات السعودية في المجال الزراعي. مرفق طيه كافة المعلومات عن التعاون مع الشركة المشار إليها.

أمل التكرم بالإطلاع و التعميم على السهمنين من رجال الأعمال من منتسبي غرفتكم الموقرة.

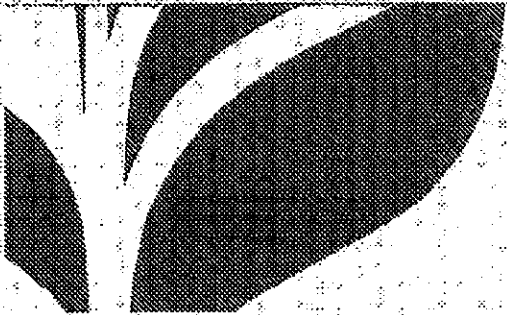
وتقبلوا أطيب تحياتي ،،،
سليم

الأمين العام بالإنابة
أحمد حسين السماعيل
١٩٩٦

Your reliable Partner for work on Ukrainian grain market



AGRARIAN FUND PUBLIC JOINT STOCK COMPANY



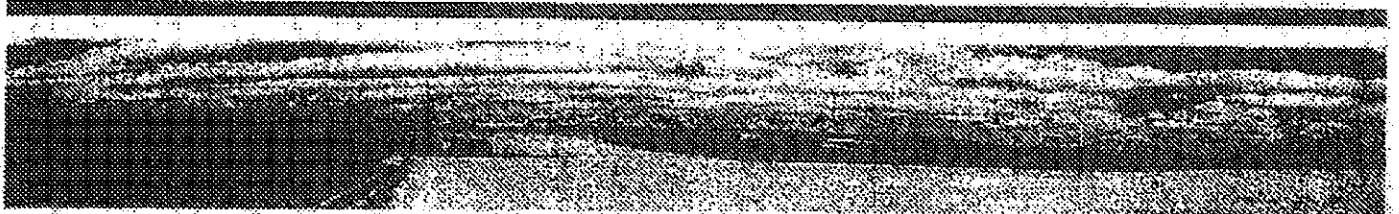
About us

AGRARIAN FUND PUBLIC JOINT STOCK COMPANY

Founded in 2005 and reorganized in 2013, Public Joint Stock Company "AGRARIAN FUND" manages the vertically integrated agriculture supply chain in Ukraine with operations in procurement, warehousing, processing, trading and logistics. Agrarian Fund is actively present throughout the Ukrainian territory covering all the strategic regions.

Effective management of the supply chain from production to export operations enables Agrarian Fund to move agricultural commodities between regions and borders, strategically matching one great market originator capabilities with market demands both on local and international markets. Adding value by managing capacities for long-term storage of commodities close to their point of origin along with management of processing, transport and logistics, allows Agrarian Fund to maximize synergy on all the stages of the value chain.

In FY 2015, almost 1.1 million metric tons of different commodities, including wheat, rye, barley, oats, rape, maize, buckwheat and flour – moved along the Agrarian Fund supply chain.



Basics

AGRARIAN FUND PUBLIC FUND STOCK COMPANY

Over the last years, Agrarian Fund has formed up management over a solid infrastructure, which includes the following:

- around 200.000 ha of cropped land under the contracts,
- more than 300 local Agricultural producers as a Customers annually,
- more than 250 year-round procurement and distribution certified warehouses,
- more than 80 processing facilities,
- largest forward Contract Program in the Country,
- accessibility to various financial and investment products for our Customers and Partners.

Opportunities

AGRARIAN FUND PUBLIC JOINT STOCK COMPANY

Maintaining long-term relationship through tailored Customer approach.

Market opinions

We consider long-term relationships as the most valuable asset in our business. Therefore, market opinions that are presented allow the Customer to have a material impact on every single decision that is made.

Price discovery

Ability to procure commodities directly from the Agricultural producer and store them closely to the origin point until sufficient volumes reached to make transportation and logistics commercially viable is a key factor for a good pricing.

Timely product delivery

Efficient delivery of the commodity to the Customer is another key piece of supply chain. By precise management of transportation and logistics, we are able to achieve cost savings and efficiency.

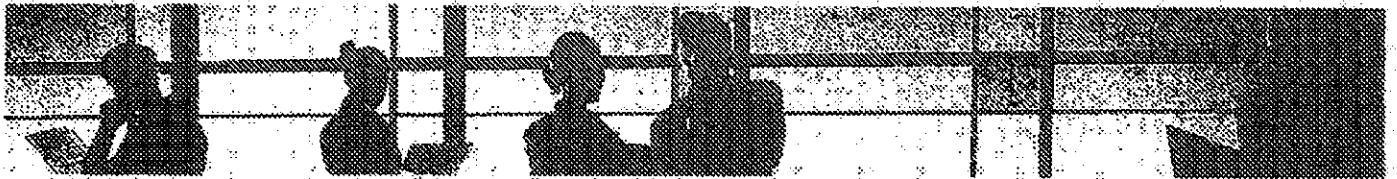


Opportunities

AGRARIAN FUND PUBLIC JOINT STOCK COMPANY

Business practice

- Understanding importance of Integrity and Reputation, Agrarian Fund implemented and observes risk management, social and environment responsibility and anti-corruption policies for its activities;
- Hedging of the physical commodity trade is done in close cooperation with international insurance companies;
- Being a state owned enterprise allows Agrarian Fund to cooperate and communicate effectively with all agricultural market players on-ground, including Agricultural producers and their Associations, Agrarian Stock Exchange and State Authorities involved in support of Agricultural sector.



About us

AGRARIAN FUND PUBLIC JOINT STOCK COMPANY

Positive practical experience is the best confirmation of reliability

We would be glad to start our cooperation from adding value to your business. Please let us tell you about our currently available range of commodities and pricing.



Andriy Radchenko

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Oleksandr Kucherenko

Director / Commercial Department

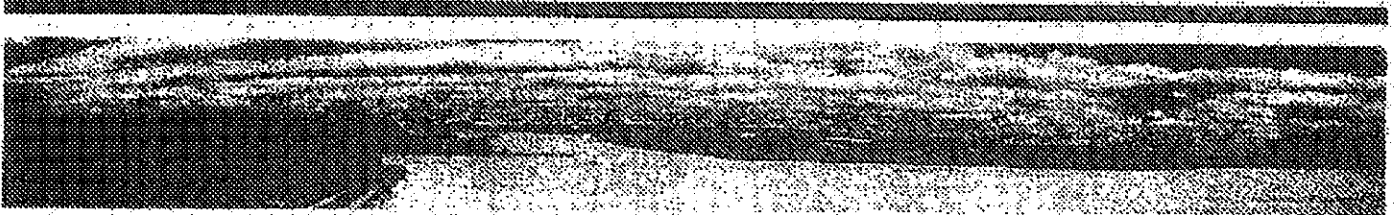
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