



غرفة الشرقية
ASHARQIA CHAMBER

الرقم: ١١٧ / ١٧ / ٣٥١٠٠/
التاريخ: ١٤ / ١ / ٢٠٠٩م
الموافق: ١٧ / ١ / ١٤٣٠هـ

المحترمين

السادة/ منتسبي الغرفة

السلام عليكم ورحمة الله وبركاته

تهديكم غرفة الشرقية أطيب تحياتها، وتفيدكم بتلقيها خطاب مجلس الغرف السعودية رقم (ش.خ/م.م/٢٧) وتاريخ (١٧/١/١٤٣٠هـ) المعطوف على سفارة المملكة لدى النمسا رقم (٤٠٨/٩٦/٣٤/١٣٦١) وتاريخ (١٦/١٢/٢٠٠٨م) والمتضمن نسخة من المذكرة التي تلقتها من وزارة الخارجية السلوفاكية، بشأن وجود فرص استثمارية في جمهورية سلوفاكيا تتمثل في إنشاء وتشغيل طرق سريعة في سلوفاكيا.

وفي حال رغبتكم الحصول على المزيد من المعلومات حول الفرص الاستثمارية، نامل التكرم بزيارة موقع مجلس الغرف السعودية على شبكة (الانترنت) : www.csc.org.sa.

وتقبلوا خالص التحية والتقدير...

مساعداً الأمين العام
للسائون الاقتصادية

عبدالله بن مسفر القحطاني



مجلس الغرف السعودية
Council of Saudi Chambers

الرقم: ش.خ.م.م. ٢٧ / ٢٠٠٨ / ١١ / ٧ التاريخ: ١١ / ٧ / ٢٠٠٨ المرفقات: عدد ٢

المحترم

سعادة أمين عام الغرفة التجارية الصناعية

السلام عليكم ورحمة الله وبركاته،،

أفيد سعادتك بأن مجلس الغرف السعودية تلقى خطاب سفارة المملكة لدى النمسا رقم ١٣٦١/٣٤/٩٦/٤٠٨ وتاريخ ٢٠٠٨/١٢/١٦، والمتضمن نسخة من المذكرة التي تلقتها من وزارة الخارجية السلوفاكية مرفق طيه، بشأن وجود فرض استثمارية في جمهورية سلوفاكيا تتمثل في إنشاء وتشغيل طرق سريعة في سلوفاكيا، مرفق نسخة على موقع مجلس الغرف السعودية الإلكتروني:

(www.csc.org.sa ← الإصدارات والمعلومات ← إصدارات متنوعة)

أمل التكرم بالاطلاع والتعميم على المهتمين من أصحاب الأعمال منتسبي غرفتكم الموقرة.

وتقبلوا أطيب تحياتي،،

ح

الأمين العام

فهد بن صالح السلطان

٢٠٠٨ / ١١ / ٧

No. 1287/2008-6TEO

The Ministry of Foreign Affairs of the Slovak Republic presents its compliments to the Embassy of Kingdom of Saudi Arabia and has the honour to inform about investment opportunity arising from Public-Private Partnership Projects (PPP) in the process of construction and operation of new highways in Slovakia.

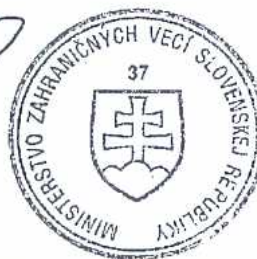
The building of new highways became the priority of the present Slovak Government that has decided to conduct it partly through a set of PPP projects. These projects are based on long-term contracts between a public agency and a private sector party.

The Slovak Government deems these projects as a unique and attractive opportunity for individual investors, investment banks, and large infrastructure funds due to their nature as a very low risk investment.

The Ministry of Foreign Affairs has the honour to invite the esteemed Embassy to propose any date before 5 December, 2008, for a detailed presentation of the PPP projects by Director General, Section of PPP Projects of the Ministry of Transport, Posts and Telecommunications, Mr. Peter Brožek on the matter, with the participation of the Ministry of Foreign Affairs of the Slovak Republic.

The Ministry of Foreign Affairs of the Slovak Republic avails itself of this opportunity to renew to the Embassy of the Kingdom of Saudi Arabia the assurances of its highest consideration.

Bratislava, 24 November 2008



Attachment: Informative Summary Sheet on PPP Projects in Slovakia

*The Embassy
of the Kingdom of Saudi Arabia
Vienna*

Informative Summary Sheet on PPP Highway Projects in Slovakia

Overview

This page provides a summary of PPP projects in Slovakia. Here you will find an overview of key parameters and goals of PPP projects.

Also, you will find a summary of the status of financing and other business issues related to PPP projects.

Should you need any further information, please do not hesitate to contact us.

Total length of PPP highways	152 km to be built in so-called 3 phases
Phase 1 main facts (Dubna Skala – Ivachnova, Janovce – Jablonov, Fricovce – Svinia)	Length 75 km, with 7 km in tunnels and more than 100 bridges, mostly in a challenging mountainous terrain
Phase 2 main facts (Nitra – Tekovske Nemce, Bypass Banska Bystrica)	Length 52 km, with no tunnels and almost 50 bridges, mostly in the lowlands and with one municipal bypass
Phase 3 main facts (Hricovske Podhradie – Dubna Skala)	Length 25 km, with 10 km in tunnels and 20 bridges in a challenging mountainous terrain
Estimated total costs	estimated 4-5 billion Euro
Estimated concession award timing	Q1 2009 for Phases 1, 2, Q2 for Phase 3
The number of contenders	2 in Phase 1, 4 in Phase 2, 3 in Phase 3
Tender process	Qualified tenderers participate in the concession dialogues – series of structured legal, financial and technical meetings. At the end of the concession dialogue, the final tender documentation, reflecting the discussions and conclusions of the concession dialogue with all participants, is elaborated and distributed as the basis for the final bidding
Status of the tender process:	Phase 1 – the bids are expected in January 2009 Phase 2 – the bids are expected on November 12, 2008 Phase 3 – the tender qualification round concluded and the process is set to begin
Quality of contenders	Each consortium is led by one of the European Top 20 construction companies
Duration of the concession	30 years, starting from the preliminary occupation permit issue
PPP payment mechanism	The concessionaire shall receive equal annual payments based on the availability of highway (i.e. the state accepts the demand risk), i.e. maximum uninterrupted traffic flow over the highway infrastructure
Advisors to the state	Legal matters: CMS Finance and accounting: PriceWaterhouse Coopers Technical matters: Arup Public procurement: Process Management
Contact:	

5 main consideration points:

1. these projects represent a large investment opportunity in the infrastructure sector, with no reputational risk and no excessive business risks
2. these projects represent a direct business relationship with the Slovak state
3. these projects shall be governed by the documentation prepared according to the best practice documentation successfully applied in developed PPP markets
4. these projects shall be executed by the leading international consortia with deep PPP know-how
5. these projects can be financially considered at any (later) stage with the construction risk being history