

## SAUDIS TRAINING PROGRAM FOR SPECIALIZED PARKS

CHAMBER OF COMMERCE EASTERN PROVINCE

NOVEMBER 12th , 2013 Dammam- KSA



#### INTRODUCTION



"The youth are the hope of the nation. If provided with the best upbringing and care for them by their families and their governments, they in turn invest their potential and take advantage of all the possibilities available to them."

King Abdullah Bin Abdulaziz Al-Saud



### ELEMENTS OF SUCCESSFUL INDUSTRIAL PARKS



Strategically located

Close co-operation between Government and investors

One-stop center for approval of permits

Reliable infrastructures

Skilled labor force

# SABIC CONTRACTORS SAUDIZATION PROJECT



### SABIC CONTRACTORS SAUDIZATION PROJECT

### **January 2011:**

MOU was signed on between Labor Minister, RC Chairman & SABIC CEO



### May 2011:

The legal agreement was signed between the three parties





#### **Project Goal:**

To Saudize 5,000 jobs through contractors working within SABIC in 5 years





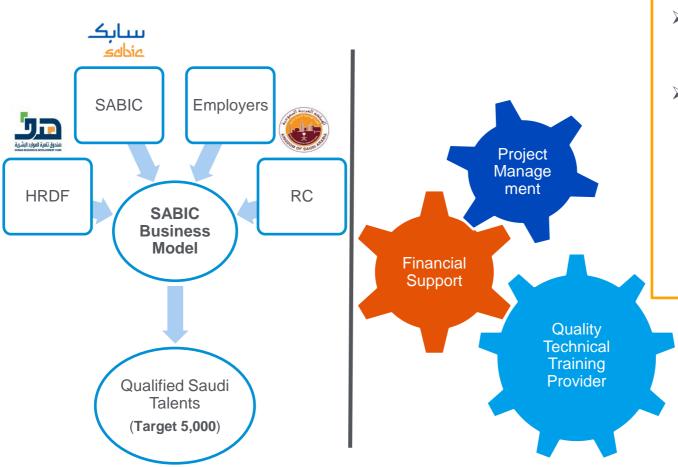


- The agreement grants future need to expand target
- Partners' commitment is the key success factor





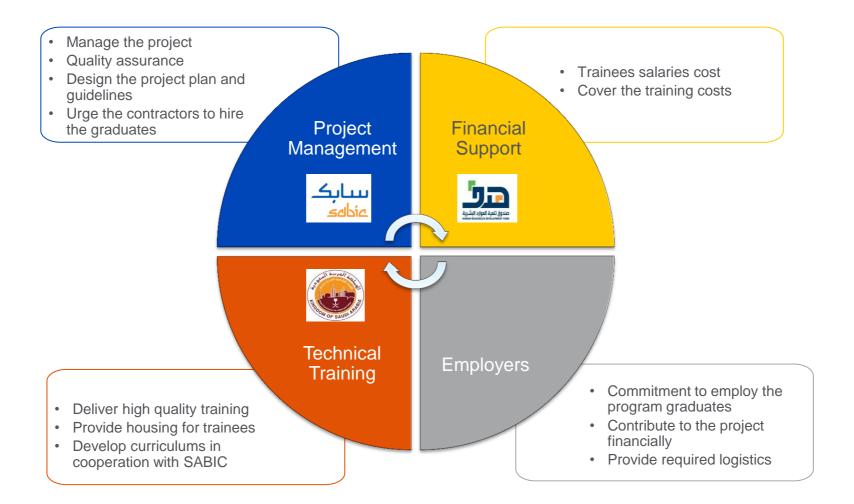
### SABIC CONTRACTORS SAUDIZATION PROJECT CONCEPT



- Focuses on having qualified skilled labor force as an outcome
- Capitalizing on strength of each partner
  - SABIC Project Management
  - RC Training Provider
  - HRDF Financial Support



### THE PROJECT GOAL IS TO SAUDIZE 5,000 JOBS THROUGH PHASES UNDER CONTRACTORS





### SABIC CONTRACTORS SAUDIZATION PROJECT PROCESS

Selection

English Language

Technical Training

On Job Training

**Employment** 



- Quality of selected candidates
- Candidates are chosen between 70,000 applicants
- Interviews are conducted in Jubail and Yanbu
- Cooperation with charities to attract jobless talents



- The English language training is conducted in RC institutes.
- Training period is 1 year



- The technical training is conducted in RC institutes.
- Training period is 1 year



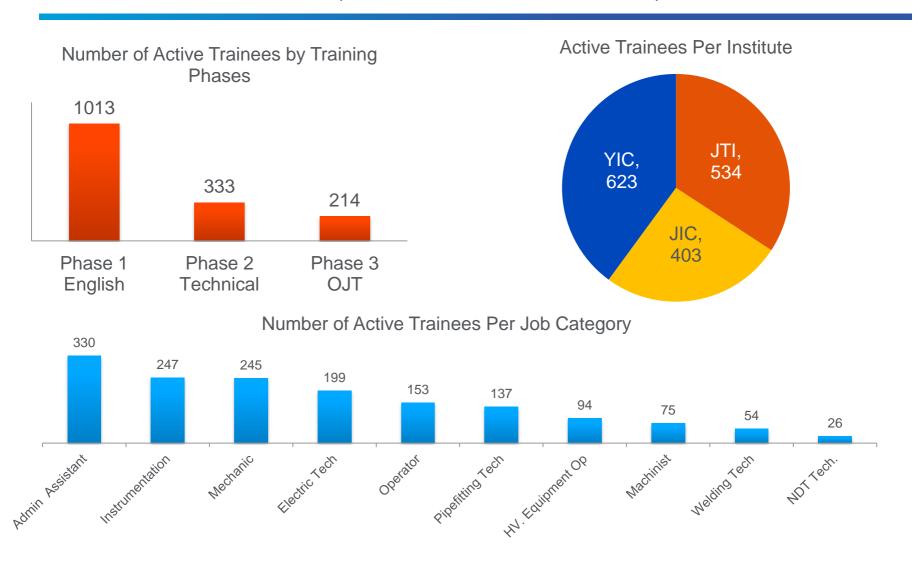
- The on job training is conducted at SABIC affiliates.
- Training can be from 3 to 12 months depending on the nature of the job.



- Contract is signed with one of the contractor companies
- Passing all phases is prerequisite for employment



### PROJECT STATISTICS (1,560 ACTIVE TRAINEES)



# LOCALIZATION AND INDUSTRIAL PARKS

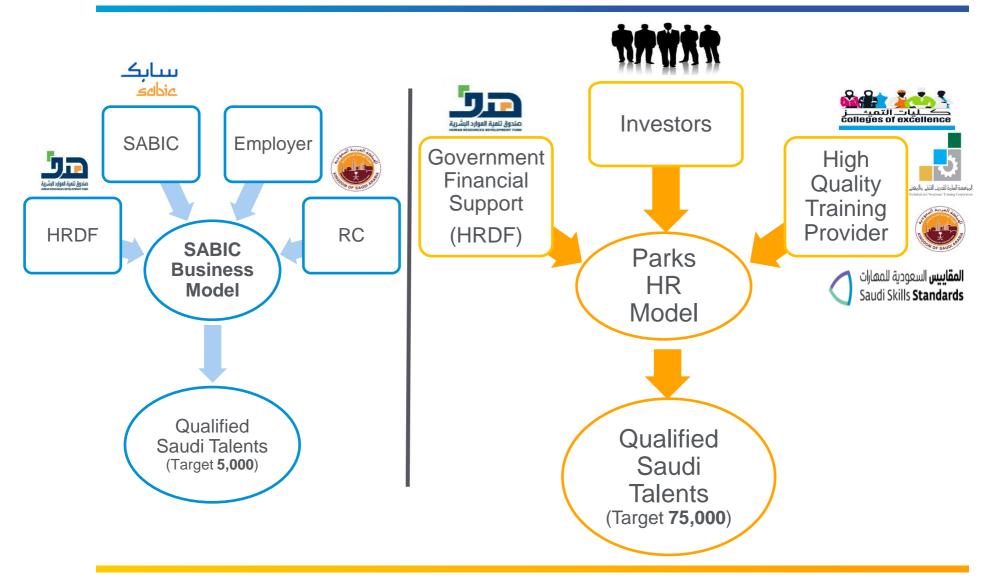


### SPECIALIZED INDUSTRIAL PARKS ENABLE JOBS CREATION

Specialized Park	SABIC's Products	Total number of created Jobs (FTE's)
Rubber	Elastomers	15,000
Personnel Care	Ethox, EOA, 2-EH, LAO, caustic soda, fatty alcohols, fatty acids & PEG's	7,880
Additives	Ethox, EOA, 2-EH, LAO, caustic soda, fatty alcohols, fatty acids & PEG's	11,500
Polyurethane	TDI, MDI, PMDI, Polyether Polyos, Polyester Polyols	10,000
Paints & Coating	BA, MA, MMA, ACN, Styrene, urethane, 2-EHA, urea	16,000
Engineering Polymers (POM/PMMA)	POM & PMMA	5,150
Carbon Composites	CF (Large Tow)	10,000
Total		75,530



### EXPANDING SABIC BUSINESS MODEL TO LARGER SCALE



## QUALITY TRAINING PROGRAMS TO FULFILL THE PARKS INDUSTRIES NEEDS OF MANPOWER BASED ON TAILORED SPECIFIC PARKS INDUSTRIES NEEDS



Investor Defines Training Needs

Standard or Customization of Training Program



Investor participation in Selection



Training Phase & Quality Assurance



**Graduation & Employment** 

 The investor is in control of identifying needs and requirements  Training providers can apply any curriculum based on investor needs.  The investor has the control over the selection process for the trainees.

- Training is conducted based on the investor requirements during the agreed period
- Investor can monitor the trainees performance.

 Qualified Saudi talents who are ready to be employed.



### CHEMISTRY THAT MATTERS™





















#### **DISCLAIMER**

This presentation has been prepared by SABIC exclusively for information purposes. This presentation has not been reviewed or registered with any public authority or stock exchange. Recipients of this presentation may not reproduce, redistribute or pass on, in whole or in part, this presentation to any other person.

The contents of this presentation are not to be construed as legal, business, investment or tax advice. Each recipient should consult with its own legal, business, investment and tax adviser as to legal, business, investment and tax advice. Neither this presentation nor the information contained in it constitutes an offer, invitation, solicitation or recommendation in any respect, including but not limited to in relation to the purchase or sale of shares in any jurisdiction.

To the fullest extent permitted by law, SABIC does not make any representation or warranty, express or implied, as to the accuracy or completeness of any information, statements, opinions, estimates, forecasts or other representations contained in this presentation. No responsibility for any errors or omissions from this presentation arising out of negligence or otherwise is accepted. Neither the issue nor delivery of this presentation shall under any circumstances create any implication that the information contained herein is correct as of any time subsequent to the date hereof and SABIC does not intend, and does not assume any obligation, to update or correct any information included in this presentation.

This information includes and is based on, among other things, forward-looking information and statements, which are based on the current expectations, estimates and projections of SABIC or assumptions based on information available to SABIC. Such forward-looking information and statements reflect current views with respect to future events and are subject to risks, uncertainties and assumptions. SABIC does not give any assurance as to the correctness of such information and statements.

SABIC and brands marked with ™ are trademarks of SABIC or affiliates. © 2013 Copyright by SABIC. All Rights Reserved.