

Saudi British Energy Week UK Company Profiles



Intelligent cooling

Company Details

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Company Profile and Mission Objectives

Profile

There is obvious significant power demand to operate air conditioning systems within the Kingdom of Saudi Arabia. Air₂O specialise in hybrid air conditioning and heat recovery systems. Their unique technology is already being utilised in the GCC and Saudi Aramco have carried out long term testing of our technology with favourable results. They can bring significant energy saving benefits to the Kingdom of Saudi Arabia. The main use of the technology within KSA is:

- **Hybrid Air Conditioning** providing 30% saving over conventional cooling systems in humid locations such as Dhahran
- **Stand Alone Air Conditioning** providing 70% saving over conventional cooling systems in dry locations such as Riyadh
- **100% Fresh Air cooling** providing 50% saving over conventional cooling systems
- **Outdoor Cooling** providing 50% saving over conventional cooling systems

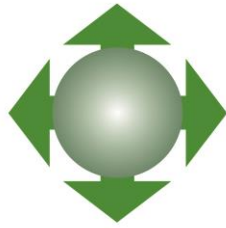
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- **Heat Recovery.** Their unique approach is double the efficiency of conventional heat recovery technologies.

Mission Objectives

Their objective is to meet senior HVAC/MEP/Energy engineers who are responsible for the selection and implementation of air conditioning and heat recovery technologies within the Kingdom of Saudi Arabia. Also to create awareness of their technology and advise how significant energy savings can be achieved by the use of Air₂O technology.

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ACTUATORS LIMITED

Company Details

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Company Profile and Mission Objectives

Profile

AAL – the actuator specialist. Since 1970 they have designed and manufactured Electro-Hydraulic Actuators suitable for a wide range of valve process applications including product service. AAL has a history of excellence within the Flow Control Industry with long standing relationships with customers and valve manufacturers throughout the world. AAL are used in some of the world's most demanding environments including Process Industries, Oil and Gas, LNG/LPG, Petro-Chemical Plants, Power Generation, Mining and other specialised sectors.

AAL offer the highest level of service and technical support from their worldwide sales network. They have many years of customer application experience and the team will guide you with engineering advice in order for you to make the right purchasing decision.

All solutions are designed by experts and you can be confident that their actuators are precisely matched to your valves and will offer efficient and accurate operation. They can provide support during installation and commissioning and all actuators are supplied with the necessary information and drawings for a complete installation and start up.

All products meet various internationally recognised standards and will have certification provided.

Mission Objectives

AAL is delighted to be participating in the Saudi-British Energy week as part of developing its regional footprint. As a leading supplier of Electro-Hydraulic Actuators into KSA, AAL is looking to encourage

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local end-users to review their portfolio and discuss how AAL solutions can add value to their current infrastructure.

AAL understands the importance of 'in-country value' and welcome discussions with end-users on local investment.

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ANDREWS

KURTH

Company Details

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Company Profile

At Andrews Kurth, "straight talk" guides everything they do. It means they cut through the confusion and find simple solutions to help their clients succeed.

Decades ago, their founder Frank Andrews envisioned a firm where every individual practiced law in a manner "that the firm would have always the full confidence of clients and the trust of all people." Since 1902, they have worked to live up to this founding goal by embracing an unwavering set of core values. They deliver unsurpassed client service, focusing on their clients' needs and objectives.

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To ensure success, they consistently hire the best and brightest, value diversity and inclusion in their workforce, practice internal cooperation and mutual respect, and thoughtfully manage and deploy their institutional resources. These values formed their foundation in the last century, and their firm stands strongly upon them to this day.

Today, Andrews Kurth is proud to be recognized as a firm that manages complex legal matters in all major industries and areas of business law and litigation. Their clients obtain legal guidance that's efficient and effective. This way of practicing has garnered the firm a diverse group of clients.

Andrews Kurth consistently receives high marks from Chambers & Partners, Legal 500, Thomson Reuters, The American Lawyer Scorecard, Bloomberg and other respected ranking bodies.

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Company Details

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Company Profile

Aubin is an independent designer, manufacturer and supplier of chemistry related technology to the energy industry. Areas of expertise include:

- Pigging Unpigable Pipelines
- Their range of novel pipeline Gels and Gel Pigs provide unique benefits to dewater, deoil, remove debris and dissolve obstructions

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- Subsea Integrity and Buoyancy
 - Aubins patented products can be used in various applications including insulation, buoyancy control and pipeline isolation
 - Well Services
 - Supplying cement and stimulation additives to the Middle East for over 25 years, complimented by training, product development and troubleshooting capabilities
-



Company Details

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Name: Mr Euan Lockhart

Position/Title: CEO Middle East & Africa

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Company Profile

Profile

ASCO Group is a leading provider of integrated logistics services and other related services to the international oil and gas sector encompassing on and off-shore logistics, inventory analysis, fuels and lubricants, marine management and technical services, training and environmental & waste management services. They operate in the UK, Norwegian and Dutch sectors of the North Sea, the Caspian Sea, the Middle East, Singapore, Northern Australia, the Caribbean, the Gulf of Mexico and Canada employing over 2,500 people. Asco manage the supply chain for major operating companies such as Apache, BP, Cairn, Chevron, ConocoPhillips, BG Group, ENI, ExxonMobil, Hess, Lukoil, Nexen, Occidental, Repsol, Shell, Suncor, Talisman, TAQA and Total as well as independent oil and gas companies, drilling companies and engineering and construction companies. Globally, ASCO has expanded its business portfolio to widen the range of our service offerings through strategic acquisitions. It is ASCO's intention to pursue further expansion through organic growth and acquisition to be able to meet our customers' needs and requirements

Mission Objectives

ASCO are looking to secure future opportunities with oil and gas logistics companies in the areas of waste management, marine logistics, supply base operations, inventory management and oilfield transportation.

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Company Details

Company Name: Atkins

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Company Profile and Mission Objectives

Profile

Atkins has been involved in the energy sector for 60 years. They deliver engineering solutions to their clients that draw on this experience, interwoven with state of the art analysis techniques. The

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breadth and depth of their expertise is well matched to the diverse and constantly evolving challenges faced by the energy industry.

Atkins have a wealth of international experience across the broad spectrum of engineering disciplines and thrive on delivering complex solutions whether it's in the oil and gas, nuclear, power or renewables sectors. They design complex new schemes, assure the longevity and integrity of existing infrastructure and deliver innovative consultancy advice, critical to the success of the global energy market. The company are at their best when the absence of an accepted code, standard or analogue means innovation and original thinking must come to the fore.

As one of the world's leading design, engineering and project management consultancies, Atkins has an annual turnover of £1.75 bn. Founded in 1938, the group employs over 18,000 people. In addition to its UK headquarters, Atkins maintains more than 200 offices in 28 countries across Europe, the Middle East, Asia-Pacific and the Americas.

With around 2,500 Middle East staff, Atkins has been supporting regional clients in the property, rail, infrastructure and energy sectors for more than 40 years.

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Company Details

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Company Profile and Mission Objectives

Profile

ATO manufacture and sell worldwide their range of HSS cutting tools. They hold very large stocks of Taps, Dies & Die Nuts covering all thread ranges and can have 1off specials made at short notice.

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Mission Objectives

To expand their export sales to all of the Middle East and further offering a first class product and delivery service.



Company Details

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Company Profile and Mission Objectives

Profile

Since 1980, Britannia Petroleum has specialised in providing comprehensive "solution based"

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services to Drilling Companies that operate offshore and land rigs across the Globe. Britannia Petroleum has built an enviable reputation on its ability to provide world-class electro-mechanical services and provide expertise to support SCR Drive Systems, with particular proficiency on **Ross Hill** and **Hill Graham** SCR Drive Systems.

This reputation is founded on their highly skilled team of engineers with experience in electrical design, manufacturing and commissioning, working at their fully equipped manufacturing facility close to London. This powerful combination means that they are the only UK-based source for a wide range of SCR Drive and Power Systems; and for all **Hill Graham** services and manufactured parts, Britannia Petroleum is now the preferred supplier worldwide.

Mission Objectives

Their objective is to introduce and specifically market Britannia Petroleum to Drilling Companies in KSA. Having already established their presence in many parts of the Middle East, they want to further establish their credibility in KSA as the preferred source for all parts and services on **Ross Hill Control** as well as **Hill Graham Control** SCR Systems. At a time when major capital expenditure may be curtailed, Britannia Petroleum can help preserve capital investment, through solutions designed to optimise the utility and the performance of Drilling Power Control Systems, whilst ensuring that it provides reliable and dependable operation for all drilling applications. Given the right support and guidance from UKTI, their aim is to source orders and contracts for years to come.

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Company Details

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Company Profile and Mission Objectives

Profile

Corrotherm International are a global stockist and supplier of high grade heat and corrosion resistant metals in the form of pipes, fittings in both seamless and welded execution flanges , plates and bars. The company are the agents in the Middle East region of Special Metals who are the largest manufacturer of these materials in the world. Corrotherm have been established for over 22 years and have unique expertise in-house covering all engineering and metallurgy disciplines. The company have been established in the Middle East since its foundation 22 years ago and have local staff in 3 offices in the region.

Mission Objectives

Their aim with the mission is to cement current contacts with customers and develop new ones, in addition to understanding the forward project plan with particular interest in the petrochemicals sector.



Company Details

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Profile

CPA are specialist manufacturing engineers. They design, manufacture and distribute a range of innovative energy saving products.

The Range includes:

Enershield energy saving air barriers which are designed to recirculate ambient air to form a virtual door and create up to 90% seal across an opening. In creating the seal, the air barrier creates environmental separation and prevents the transfer of thermal energy, humidity, dust, fumes, odours, and flying insects but allows the clear passage of vehicles and pedestrians.

Sterile-Aire high power, high efficiency germicidal UVC light emitters provide constant cleaning of the cooling coil within the HVAC units reducing energy consumption by up to 15%. In addition, they kill 99% of mould, bacteria and viruses circulating within the system.

A range of high volume, low speed (HVLS) thermal control fans are designed to overcome thermal stratification within a building which in turn improves heating or cooling efficiency and reduces energy consumption .

Mission Objectives:

Primarily they wish to gain further insight into the Saudi Energy Market. The event also presents an excellent opportunity to meet with some of the key organisations in the region and to showcase their product portfolio.

Short term benefits will be broadening of the company's geographical market, entry into the new business sectors, and expansion of the customer base. Longer term benefits will be significant

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development and growth opportunities generated by strategic partnerships together with product innovation and development.



Company Details

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Company Profile and Mission Objectives

Profile

Cullum Detuners is a world leading UK engineering company established in 1898, providing advanced engineered solutions to the Aerospace, Energy, Oil and Gas, Marine and Nuclear industries.

Within the Energy/Oil and Gas sector; Cullum provides ancillary equipment for gas turbine installations, including noise control and air filtration solutions for new build projects and lifetime support, including modifications and upgrades for existing assets for onshore and offshore installations. They are an approved supplier to major gas turbine OEMs based in North America and Europe including Rolls-Royce, Siemens, GE, Dresser-Rand and Solar Turbines. Their products create clean air for the gas turbine, silence noise for operatives and surrounding communities and support key safety systems; ultimately protecting people and critical operational assets. Cullum have the expertise and knowledge to provide customised solutions that are engineered to meet specific site and customer's exact requirements.

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Cullum are currently exploring the potential within KSA and are developing a strategy to support the Middle Eastern Region and specifically their ability to provide local added value and localization within the Kingdom.

Mission Objectives

Cullum's primary objectives of attending Saudi-British Energy Week are:

- Build strong and lasting relationships within the Kingdom
 - Better understand the Energy/Oil and Gas markets within the Kingdom
 - Engage with key operators and customers to understand how Cullum can support them in the future on new projects and existing installations
 - Identify routes to market and possible local partners
 - Use the knowledge developed during Saudi-British Energy Week to support their future localisation plan within the Kingdom.
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Company Details

Company Name: Cunningham Covers Ltd

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Company Profile and Mission Objectives

Profile

Cunningham Covers Ltd specialise in the design, specification and manufacture of custom industrial textile covers for the protection of high value assets. Cunningham have designed and developed an Enclosure that can help to remove the need for unwanted shutdowns and minimise the associated risks with hot work. Established in 1969, the company provides products for the transport and industrial sectors and has been exporting to the gulf region from their UK base for 30 years. The family business has been recognised for its innovative approach in their pursuit to create appropriate solutions for a broad spectrum of needs, achieving both the ISO 9001 award and the Investors in People accolade.

Products and services

- Cunningham Safe Zone Enclosure – Protect workers against the dangers associated with hot work. Reduce the need for unwanted shutdowns
- Specialist covers to protect against: Frost Protection, Water Protection, UV Protection, Sand Protection and Corrosion Protection
- Bespoke covers manufactured to protect assets whilst in storage
- Curtainside sheets and tarpaulin for logistics and trailer manufacturing.
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Mission Objectives

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To raise awareness of the new Cunningham Safe Zone Enclosure. To meet new and existing customers.



Company Details

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Delegate Details

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Company Profile and Mission Objectives

Profile

E-tech components are a manufacturer and distributor of electrical cable accessories including cable crimping systems, cable glands, cable cleats and fixings, mv and lv joints and terminations, cable ties, cable marking systems and cable cutting and stripping tools from many leading manufacturers including bicc/bicon, elpress, prysman, dutchclamp, panduit , partex. E-tech have many years experience in putting together packages of equipment for major projects worldwide particularly in the oil & gas market, rail, renewable energy and utilities.

E-tech offer technical support including assistance with design and specification of products and on-site, certified training across their full range of products which comply to international standards.

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The Elpress range of crimping systems have been widely specified by major energy companies, wind turbine manufacturers and rail companies and extensively in Saudi Arabia. Elpress also provide a solution for crimping transformer windings instead of brazing that is tested to the latest IEC standards.

E-tech offer the full range of bicc and bicon brand cable accessories that have a long history of success in Saudi Arabia and throughout the GCC states and are well known for high quality products, used and specified by Saudi Aramco, SEC and SABIC.

The full range of Bicon products can be found on www.bicon-uk.com

Mission Objectives

E-tech are looking to build further on their recent success in the Saudi Arabian market and continue to develop relationships with existing customers and develop new ones. They are also looking to enter in to discussions with potential distributors and local partners.

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Company Details

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Delegate Details Name: Phil Malem

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Position: Managing Director, Power and Renewables

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Company Profile:

Faithful & Gould is one of the world's leading integrated project and programme management consultancies. It was established by Eric Faithful and Leonard Gould in 1947 and its headquarters are located in London. Faithful & Gould supports clients with the management of their construction projects and programmes and are part of Atkins – a design, engineering and project management consultancy.

There are a number of high profile projects which Faithful & Gould has worked on including the World Trade Centre site and the Japanese Earthquake Response programme for EDF. Its clients include organisations such as GSK, Rolls Royce, Nike, United Airlines, Heathrow Airport Limited, Muse Developments, British Land, Ministry of Justice, Network Rail and Coca-Cola Enterprises Ltd.

Faithful & Gould has been a part of the heritage of Atkins since 1996, supplying project management and commercial services for major projects around the world. In conjunction with Atkins it offers a breadth and depth of experience to provide practical solutions to the most complex challenges for clients in a number of sectors.

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THE GALBRAITH MUIR

CONSULTANCY LIMITED

Company Details

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Delegate Details

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Company Profile and Mission Objectives

Profile

The Galbraith Muir Consultancy provides training, coaching and consultancy for women who are entering the work-force, and those who are being promoted to more challenging roles.

Staff of the consultancy have considerable experience and expertise in technology-based organisations (chemicals, oil, energy, engineering and environmental industries) and also have considerable understanding of associated professional services such as marketing, law and accountancy.

Sarah Galbraith and her associates can provide the input through any of the following, or a combination which is tailored to suit the needs of the clients.

- Mentoring and supporting women through role change and promotion

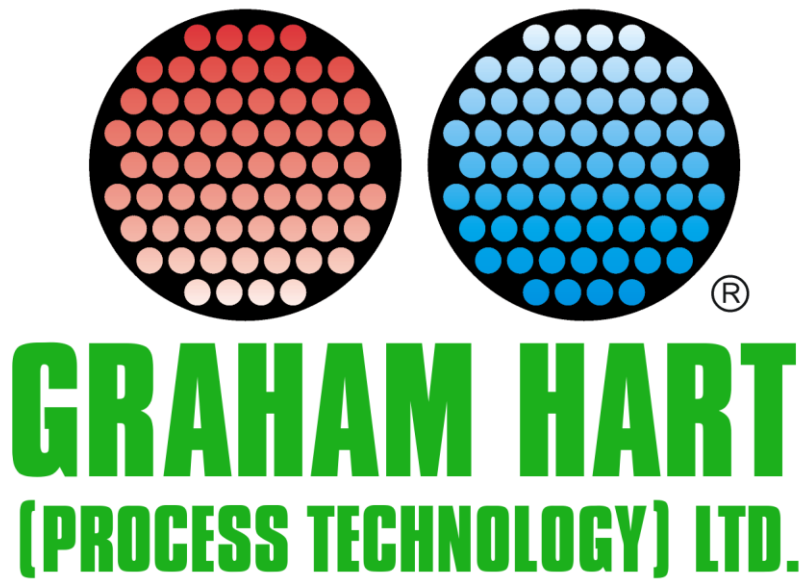
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- Designing and delivering workshops to help women better deploy leadership and authority
- Supporting business leadership teams to manage women more effectively.

Mission Objectives

Participation in the mission is intended to allow Sarah Galbraith to understand client needs more fully, and to better refine the services being offered.

In addition, she is seeking associations or individuals with whom she can co-operate in the delivery of such services.



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Company Profile and Mission Objectives

Profile

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Graham Hart are a global supplier of high integrity heat transfer and specialised pressure equipment. Over forty years they have developed a trusted and highly respected reputation for the design and manufacture of World Class shell and tube heat exchangers, pressure vessels and other equipment.

They work in partnerships with end users, EPC's and the supply chain that serve the pressure equipment industry. These partnerships offer training, insight, sharing of ideas and new opportunities for R&D – including the transfer of ideas across different technology fields.

Graham Hart remain a family based company and regard their staff and their skills as their best asset going forward. Training, apprenticeships and skills improvement courses are a fundamental part of their on-going business strategy. This strategy enables them to develop unique bespoke solutions for customers.

The company's managers and engineers have been elected into a number of key positions on the committees of organisations and forums that shape our industry and develop new International Standards.

The company is FPAL registered and was recently approved as a F4N (Fit for Nuclear) company. These new credentials sit alongside their existing ISO 9001, ISO 14001, OSHAS 18001 and ASME U Stamp certification.

Graham Hart are a well established company who design and manufacture top class equipment that is sold all over the world. They summarise who they are in their three key values:

Professional, Safe, Innovative.

Mission Objectives

To initiate contact, explore potential partnerships and gain an understanding of how business is conducted in Saudi Arabia.

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Expert Positioning Technology

Company Details

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Company Profile and Mission Objectives

Profile

Guidance Marine is the leading developer and supplier of local position reference sensors for Dynamic Positioning (DP) and other vessel control systems. Their laser and radar CyScan, RadaScan and Mini RadaScan sensors can be integrated by all major DP manufacturers and are used on a daily basis by most Offshore and Platform Supply Vessel operators for DP1, DP2 and DP3 class vessels. Their products accurately measure the relative position of the target in relation to the sensor to enable the vessel to hold position and operate safely in close proximity to an installation, immune from GPS errors caused by shadowing or reflections.

Guidance is in the business of safety, it is the only company able to supply three local reference systems offering the greatest choice on the market. Based in the UK they understand the importance of quick deployment and have sales and service capability in all the major oil producing regions of the world. To complement this network, Guidance has added to their worldwide infrastructure by opening regional offices in USA and Singapore during 2014.

Mission Objectives

Their objective is to further explore the region and engage with customers operating within the industry. They are hoping the opportunities through UKTI will allow Guidance to further expand its market presence and cement the growing relationship with, for example, Saudi Aramco.

Face to face networking opportunities with new prospects is ideal and relationship building is fundamental to what they do.



HMG Paints Ltd

One name that covers everything

Company Details

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Company Profile and Mission Objectives

Profile

In 2015 HMG will be celebrating their 85 birthday. Family owned HMG has become the UK's largest independent manufacturer of surface coatings. With the central hub in Manchester they reach out across the UK and tentatively across the world.

Working closely with customers they identify and supply materials that exceed expectations. Their products beautify, protect, brand and add value. Their development programs ensure satisfaction in application. HMG's supply chain gives security and their manufacturing skills give consistency.

The company believe in youth and in experience, tradition and leading edge. They believe in using their in-depth knowledge of one field to seed another. They believe in people and in manufacturing.

Their mission statement of Worthwhile, Secure and sustainable may not be considered ambitious but if met it gives surety of supply, surety of employment, surety of a future, for HMG and customers and suppliers alike.

Since 1930 HMG has been making paint, it's all they do. They are good at making paint and intend to continue doing it.

Mission Objectives

HMG has already identified Saudi Arabia as a place where they could do business. They have introduced themselves and experienced a warm welcome. Their investigations show a market that could be served with their products if they were readily available. And that is their mission purpose. To identify a partner who shares their vision to manufacture coatings in Saudi, and supply coatings to Saudi and its neighbours. And to do so remembering their own "Worthwhile, Secure and Sustainable" ways.

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Parent Company Details

Company Name: Hughes Safety Shower Ltd
Address: Whitefield Road, Bredbury, Stockport, United Kingdom SK6 2SS
Tel: 00 44 (0)161 430 6618
Fax: 00 44 (0) 161 430 7928
Website: www.hughes-safety.com

Company Details

Company Name: Hughes Safety Shower Ltd – Middle East
Address: Sector P6 – 127, Po Box 120448, Sharjah Airport International Free Zone, Sharjah, UAE
Tel: 00 971 6 5527704
Fax: 00 971 6 5527703
Website: www.hughes-safety.com

Delegate Details

Name: Mr Paul Darlington
Position: Group Sales Director
Tel: 00 44 (0) 161 430 6618
Mobile: 00 44 (0) 7919 412152
Email Address: paul@hughes-safety.com

Name: Mr Shaik Sayeed
Position: Sales Manager – Hughes Middle East

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Tel: 00 971 6 5527704
Fax: 00 971 6 5527703
Mobile: 00 971 50 462 4847
Email Address: shaik@hughes-safety.com

Company Profile and Mission Objectives

Profile

Hughes Safety Showers is a world-leading manufacturer of Emergency Safety Showers, Eyebaths and Decontamination Equipment.

The Company has supplied industry worldwide for 45 years and built a reputation for excellent engineering design, stringent quality standards and unrivalled customer service and support. Research is at the heart of the Company's product development programme ensuring that customers always have access to the most effective methods of decontamination. Close cooperation with end users provides essential feedback on product design to optimise performance with a wide range of hazardous substances and environmental conditions.

Hughes Middle East, operating out of the Sharjah International Free Zone in the UAE was also established to provide valuable technical and commercial support to the Company's local distributors and strengthen Hughes' presence across the Gulf States.

Mission Objectives

It is the proposal of the Hughes Group Ltd. that, in conjunction with the Saudi Aramco Entrepreneurship Centre Wa'ed a joint venture be created to establish an Emergency Safety Shower Assembly and Service Company to supply and maintain safety showers to the Oil, Gas and Chemical industries of the Kingdom of Saudi Arabia.

The purpose of the venture is to launch assembly and service of a range of Emergency Safety Showers and Eye face wash equipment, products which save lives and prevent injury.

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Company Details

Company Name: Integrated Risk & Security Solutions (IRSS) Ltd
Address: 8a Mulberry Green, Old Harlow Essex CM17 0ET
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Fax: +44 (0) 1279 635173
Website: www.ir-ss.com

Delegate Details

Name: Jeremy Hills
Position: Director
Tel: +44 (0) 1279 435084
Mobile: +44 (0) 7980 844632
Email Address: jh@ir-ss.com

Company Profile and Mission Objectives

Profile

IRSS specialise in Business Risk & Security Consultancy. Their highly professional service suite forms the complete risk management solution and enables companies to assess, protect and prepare for the new challenges faced in today's complex operating environments.

They are client specific and adaptable. IRSS services cross over in a bespoke fashion dependent on the demands of the situation and environment, including high-risk locations.

IRSS also consult at Government level and primarily focus on International Ship and Port Security (ISPS), Maritime related threats and Protection of Critical Infrastructure, ensuring your assets and personnel are well protected and prepared for all eventualities.

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IRSS works with clients in many industry categories including; Oil & Gas, Power Generation & Distribution, shipping, transportation & logistics, and critical asset protection.

They are approved vendors to Saudi Aramco providing ISPS risk assessments, training and executive protection.

The company provides vocational and e-learning security training in management, maritime, infrastructure and asset protection through to general security awareness.

Mission Objectives

They currently undertake ISPS Security Vulnerability Assessments for Saudi Utilities (SEC, SWEC, RABEC) and Saudi Aramco Port facilities, security training and provide Executive Protection and Technical Counter Measures to senior board members.

The company are looking for other oil, energy & infrastructure companies that they can provide similar services to and to enhance their position as Risk & Security providers, increasing their clientele and reputation within KSA.

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Company Details

Company Name: Kelton Engineering Limited

Address: The Mackenzie Building, 168 Skene Street

Town/City: Aberdeen

Postcode: AB10 1PE

Delegate Details

Name: Joseph O'Neil

Position/Title: Business Development Manager

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Fax: +44 (0) 1224 630004

Email Address: Joseph.oneil@kelton.co.uk

Company Profile

KELTON® is an independent company specialising in measurement consultancy, auditing, training and the provision of specialist software. Founded in 1991, KELTON® employs more than 30 consultants

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with over 500 man years of experience in the management, operation and maintenance of flow measurement systems resulting in an outstanding reputation in the industry. Established in the region since 2006, firstly working with Petrotec in Qatar and ADOS in Abu Dhabi and providing consultancy across the ME.

Mission Objectives

- a. To further understand the potential in the Saudi market for the KELTON® range of services
- b. To meet with potential agent
- c. To visit some potential clients particularly
 - i. Saudi Aramco
 - ii. SABIC
 - iii. JV's such as SAMREF

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Company Details

Company Name: Kin-Tec Recruitment Ltd, Floor 5, Building 4,
Exchange Quay, Salford Quays, Manchester, M5 3EE

Tel: +44 (0)161 875 1350

Fax: +44 (0) 161 875 1381

Website: www.kin-tec.com

Delegate Details

Name: Anthony Vernon

Position: Director- Middle East

Tel: +974 4467 0232

Mobile: +974 7719 9935 (Qatar)

Email Address: anthony@kin-tec.com

Profile

Kin-Tec was established in Manchester in 2001 with the purpose of supplying Permanent and Contract technical engineering personnel to Oil and Gas, Energy, Chemical and Pharmaceutical industries on a global basis. Over this period Kin-Tec has succeeded in developing lasting relationships with both clients and candidates and delivered expertise and up to the minute industry knowledge with efficiency and professionalism. With business expansion and the creation of a network of offices in the Middle East, Africa, the US and Far East as well as movement further into Europe, Kin-Tec's market position has gained major strength over its 14 years in business and they are looking to bolster this by diversifying into new and lucrative industries in the future. Kin-Tec prides itself on delivering unparalleled levels of customer service and mobilisation support, and they take great care to ensure that our own employees are provided with all of the necessary in-house training to be able to perform this effectively. Furthermore Kin-tec provide opportunities for further career development as part of their organic growth model and aim to provide a favourable working environment where their personnel are held in extremely high regard. Kin-tec see their staff as paramount in terms of establishing a long lasting and successful business, facilitating the overall aim to replicate and build on our historic achievements.

Mission Objectives

Kin-Tec is keen to meet with companies located in Saudi Arabia who are interested in learning about the services they can offer within the Oil and Gas industry.

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Company Details

Company Name: Knowsley SK Limited

Address: Centrepoint, Marshall Stevens Way, Trafford Park, Manchester M17 1AE, UK

Tel: +44(0)161 872 7511

Fax: +44(0)161 848 8508

Website: www.knowsleysk.com

Delegate Details

Name: Daniel McCormick

Position: Middle East Manager

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Mobile: 00971 5 0252 9657

Email Address: daniel.mccormick@knowsleysk.com

Company Profile and Mission Objectives

Profile

Knowsley SK is renowned for the design and manufacture of innovative fire fighting systems for the protection of high value Oil, Gas & Petrochemical installations.

The KSK brand is recognised worldwide with an extensive reference list and prequalification's with the leading IOC's and their subsidiaries.

Knowsley SK Ltd has an enviable reputation for finding the complete firefighting solution incorporating highly reliable systems & equipment for use in all manner of harsh environments. They manufacture and supply products into the -50°C extremes of mid-winter in the Caspian region and also to the +60°C summer heat of the Middle East.

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The product range includes hydrants, monitors, cabinets and ancillaries plus more sophisticated system packages including deluge skids, foam skids and equipment and remote operated monitor systems.

With a century of expertise, continuous product development, and the backing of a worldwide support network, Knowsley SK is the first choice for high-value asset protection.

Mission Objectives

Knowsley SK is very active within the GCC and has over 30 years of experience of supply to the region. However this currently does not include significant supply to Saudi Arabia and specifically Saudi Aramco. The main objective of the mission is to generate closer contacts and progress a vendor listing to enable Knowsley to operate as a fully approved supplier of products and systems.

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Company Details

Company Name: Maine Group / Just Tankers
Address: 125 – 127 Connsbrook Avenue, Belfast BT4 1 JX
Tel: +44 2890 651234
Website: www.maine-group.com / www.justtankers.com

Delegate Details

Name: Matthew Gilmore
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Email Address: matthew.gilmore@maine-group.com

Company Profile and Mission Objectives

Profile

From small beginnings in the 1950's to today's multi-product retail business, tankers have always been at the centre of everything Maine Group do. Expanding the business means their product portfolio now stretches from Fuel Tanks to Pumping and Metering Equipment, Lube Oilers to Bottom Loading racks and Powder Tanks to Waste Tanks and vessels for Liquefied Petroleum Gas. Maine Group / Just Tankers are now one of the UK's leading tanker specialists and have designed and now manufacture the TruFlow Metering System for the loading and discharge of refined fuels. The assembly of semi trailers, aviation refuellers, rigid fuel tankers, milk tankers, food and chemical tankers takes place. Maine Group is renowned for an exceptional level of reliability and impeccable attention to detail and as the business continues to grow these qualities lie at the heart of what they do.

Mission Objectives

- Learn more about the Saudi Arabian Market
- Showcase the quality of their products.
- Meet with the main buyers of the fuel and gas tankers

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METROSIL®

Company Details

Company Name: M&I Materials Ltd
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Tel: +44 (0)161 864 5449
Fax: +44 (0)161 864 5444
Website: www.metrosil.com and www.mimaterials.com

Delegate Details

Name: Rajesh Sendil
Position: Metrosil Business Development Manager
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Mobile: +44 (0)774 017 4247
Email Address: RajeshSendil@mimaterials.com

Company Profile and Mission Objectives Profile

M&I Materials Limited is dedicated to manufacturing Specialist Materials for industry and science and is the driving force behind a portfolio of successful brands including METROSIL®, APIEZON®, MIDEL® and WOLFMET®.

Metrosil silicon carbide varistors have been protecting relays for over 70 years. Predominately used in high impedance differential protection schemes, Metrosil limits the dangerous voltages, which can occur when fault current is flowing in the secondary circuit. Also in the range are Metrosil current transformer protection units (CTPU) which offer automatic protection against the high voltages that are generated when a current transformer unexpectedly goes into an open circuit condition.

Mission Objectives

- To promote their 'METROSIL' brand to end-users and other key stakeholders in Saudi Arabia
 - Establish contact with major end-end users, Electrical Consultants, EPC organisations and Contractors
 - Networking as a prelude to establishing a regional sales office for M&I Materials
-

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Company Details

Company Name: NEBOSH

Address: Dominus Way, Meridian Business Park, Leicester, LE19 1QW.

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Fax: +44(0) 116 282-4000

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Delegate Details

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Mobile: +44(0) 797 185-9750

Email Address: Stuart.Naylor@nebosh.org.uk

Company Profile and Mission Objectives

Profile

NEBOSH (The National Examination Board in Occupational Safety and Health) was formed in 1979 as an awarding body with charitable status. NEBOSH offer a comprehensive range of globally-recognised qualifications, designed to meet the health, safety and environmental management needs of all places of work.

Courses leading to NEBOSH qualifications attract around 50,000 candidates annually and are offered by over 600 course providers, with exams taken in over 110 countries around the world.

In 2014, NEBOSH were awarded Britain's highest accolade for trade success, the Queen's Award for Enterprise, for "outstanding achievement" in International Trade.

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Company Details

Company Name: NiSoft UK Limited
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Website: www.nisoft.com

Delegate Details

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Name: Simon Toward
Position: Regional VP Sales
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Company Profile and Mission Objectives

Profile

NiSoft are the world's leading provider of safety document solutions. Focussed on the oil and gas, power generation and manufacturing intensive industries, NiSoft provide electronic safe systems of work covering Risk Assessment, Permit to Work, Isolations, Confined Spaces, Hot Works and other safety critical documentation. Their e3 software application is tailored to customer specific business processes to enhance, optimise and remove bottlenecks in the process of setting people to work, whilst ensuring compliance with company and local regulatory rules on safety.

Mission Objectives

They expect to meet companies during British Energy Week who are interested in looking deeper into how an electronic solution for safety management would help improve performance and bring real corporate benefits to the company, in oil and gas, power generation and chemical companies specifically.



Company Details

Company Name: Theon Limited and Raeburn Group Limited

Address: **Aberdeen Office**, 30 Abercrombie Court, Prospect Road, Arnhall Business Park, Westhill, Aberdeen, AB32 6FE

London Office, Building 3, Chiswick Park, 566 Chiswick High Road, Chiswick, W4 5YA

Company Website Address: www.theonltd.com

Delegate Details

Name: Zulfiqar Hussain

Position/Title: Business Director

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London – + 44 (0) 20 8899 6690

Phone - Mobile: + 44 (0) 7968 946404

Email Address: info@theonltd.com

Company Profile

Theon is one of the largest independent oil and gas engineering consultancies in the UK with skills and technology expertise in Field Development, Engineering Consultancy, Operations Management and Facilities related training. They have offices in London and Aberdeen. They have

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a team of over 150 consultants that provide expert consultancy services in:

- Field Development, Conceptual and FEED studies
- Process and Facilities Engineering
- Pipeline and Subsea Engineering
- Project Management Consultancy
- Technical Safety
- Asset Integrity and Maintenance
- Technical Training in Field Development, Facilities

Engineering and Plant Operation

Mission Objectives

Meet with end clients and identify potential agents for Saudi Arabia, as well as meeting lawyers who can advise on business setup in Saudi Arabia.

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RAEBURN

Raeburn

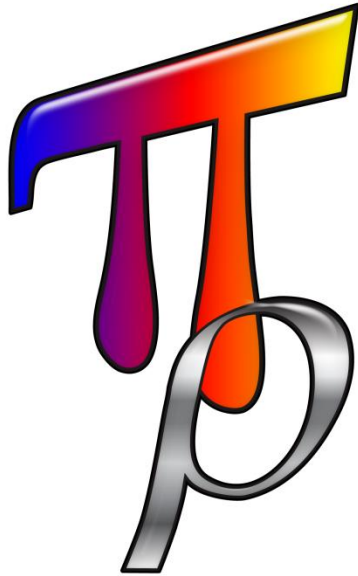
Raeburn is the largest independent recruitment company in North East Scotland with offices in Aberdeen and London. They provide specialist and technical recruitment covering the following sectors:

- Engineering and Technical
- Banking and Finance
- Infrastructure and Property
- Project Management
- Legal and Commercial

Raeburn is also a leading provider of home healthcare services in the Grampian region and has over 150 carers and a dedicated training school for nurses and car

Mission Objectives

Identify potential customers, local partners and legal firms in Saudi Arabia.



**M I C C
& T R M**
www.miccgroup.com

Company Details

Company Name: TRM & MICC Ltd
Address: Temperature House, Unit 21 Sedling Road, Wear East Industrial Estate,
Washington, Tyne and Wear.
United Kingdom. NE38 9BZ
Tel: +44 (0)191 416 8884
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Website: www.temperature-house.com

Delegate Details

Name: Jamie Groves
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Email Address: jgroves@trmltd.co.uk

Company Profile and Mission Objectives

Profile

The company are the UK's only manufacturers of the world's largest range of Mineral Insulated heating, thermoelectric, compensating & Enhanced Fire Survival wiring cables along with ATEX / CSA / IECEx approved Heating Elements, Temperature Measurement Probes & Assemblies. All products and bespoke solutions are made to former BICC standards by former BICC staff in strict accordance with the highest level of manufacturing standards obtainable. Their directors are all former BICC senior managers.

They supply globally to a wide range of industries including Oil & Gas, Petrochemical, Iron & Steel, Pharmaceutical, Refrigeration, Water, Food & Beverage, Automotive, General Engineering, Chemical, Commercial Buildings, Metro Systems, Airports, Hospitals, Prisons and Power Generation – including all UK and many International Nuclear Power Stations.

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They design, manufacture and install, and also provide all required accessories, tools and training. The company design for the most cost effective and efficient solution, not the most profitable.

Mission objectives

The company have a market partner, Rawabi Trading & Contracting in Al Khobar. They are only a few months into promotional activities in Saudi but are ready to supply any materials and services from the UK. Over time they will set up local knowledge for design and manufacture of some products.

The prime focus is to promote Trace Heating solutions (TRM Ltd) and Fire Survival Cables (MICC Ltd). Both are extensively used through Saudi industrial sites and sold at very high prices due to lack of competition.

Top targets:

Saudi Aramco

Sabir

Sadara

SEC

Jacobs

Fluor

Foster Wheeler

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Company Details

Company Name: Operational Command Training Organisation
Address: Caerlleon House, 142 Boughton, Chester, CH3 5BP, United Kingdom
Tel: 0044 (0)1244 405270
Fax: 0044 (0)1244 405271
Website: www.octo.uk.com

Delegate Details

Name: Jeremy Larken
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Mobile: 0044 (0)7885 757703
Email Address: Jeremy.larken@octo.uk.com

Name: Helen Shannon
Position: Business Director
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Email Address: Helen.shannon@octo.uk.com

Company Profile and Mission Objectives

Profile

OCTO is a specialist consultancy and training organisation in crisis and emergency management, leadership and risk. Working principally for governments and blue-chip clients across a wide industrial, commercial and public sector base, OCTO promotes the effective leadership and

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management of challenging situations. Clients include government departments, international political organisations, response agencies and large corporate organisations in the defence, pharmaceutical, major hazard, utilities, nuclear, transport and hydrocarbon industries.

Core skills:

- Pro-active crisis and incident management, with methods and systems to support decision-makers;
- Risk management, indicators and warnings;
- Leadership development;
- Preparing response organisations, arrangements and facilities;
- Software tools for risk management, exercising and simulation;
- Personal coaching, assessment, competence accreditation and selection;
- Business continuity plan development.

Mission Objectives

OCTO works for the Gulf Cooperation Council, Gulf State governments and has worked in the Kingdom of Saudi Arabia for over 8 years. The company wishes to consolidate existing relationships and develop new business opportunities in the major hazard industry sector. Specialists in leadership, crisis and emergency management OCTO intend to showcase a wide range of applicable services and products, including:

- Specialist emergency and crisis management training, exercising and consultancy to major hazard industry, utilities, energy and government organisations
- Capabilities in civil resilience, business continuity, crisis communications and reputation management
- Incident response preparedness planning and training
- Risk management, emergency management, scenario development and crisis modelling software solutions
- Emergency Control Centre design and development.

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Company Details

Company Name: Petrodigital Ltd.

Address: Petrodigital, No.2 Warehouse, The Wharf, Sowerby Bridge, West Yorkshire, UK, HX6 2AG

Tel: +44 (0)1422 292278

Website: www.petrodigital.com

Delegate Details

Name: John Carysforth

Position: CEO of Petrodigital Ltd.

Tel: +44 (0)1422 292278

Mobile: +44 (0)7867522285

Email Address: john.carysforth@petrodigital.com

Company Profile and Mission Objectives

Profile

Petrodigital provides bespoke communications tools for major projects in the energy sector, and has done so since 2006. They specialise in secure, web-based interface systems that automate best practices across project communications. Their software is developed and maintained by a qualified team who work alongside clients to deliver a system, custom-made to maximise efficiency. Their suite of project communication tools is used by some of the world's largest and most successful engineering businesses servicing energy projects across the globe.

Mission objectives

Their goal is to develop a strong working partnership with companies in Saudi Arabia – providing premium, cost effective technology to improve communications within energy projects. They believe that their tailored software solutions will create a secure, centralised environment for our clients, enabling them to boost productivity of projects at competitive prices.

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By presenting existing software such as the Meeting Tracker, Interface Register and the Subsea Engineering Tracking System (SETS) they hope to showcase some of the opportunities they can provide and to establish themselves as a global leader in energy communications software.



Company Details

Company Name: Prior Diesel Limited
Address: Gapton Hall Road, Great Yarmouth, Norfolk, NR31 0NL. UNITED KINGDOM
Tel: +44 1493 441383
Fax: +44 1493 441796
Website: www.priordiesel.com

Delegate Details

_Name: Nigel Haylett
Position: Parts Sales Manager
Tel: +44 1493 441383
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Name: Steve Binding
Position: Project Manager
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Mobile: +44 7825 229614
Email Address: steve.binding@priordiesel.com

Company Profile and Mission Objectives

Profile

Prior Diesel Limited is a leading supplier of specialised products and services to the Oil and Gas, Marine, Renewables, Power Generation, Mining, Industrial and Construction Industries.

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Based in Great Yarmouth, the company has a global customer base, specialising in Diesel Driven Power Solutions and Well Service Products. Departments cover Well Service, Engine Sales, Part Sales, Service, Offshore and Marine.

The Prior Diesel name is synonymous with quality and performance. They aim to provide a level of service that is unsurpassed.. Effective project management ensures client costs and downtime are minimised and productivity on every project is at a maximum. The highest levels of Aftermarket Support are the core of their service. Prior Diesel operates to quality management standard ISO 9001.

As a supplier of new and reconditioned diesel and gas engines and related components for over 30 years, Prior Diesel represents leading Engine, Transmission, Pump and Well Service Product manufacturers, supplying a large number of customers worldwide.

Prior Diesel services are offered 24 hours a day, 7 days a week.

Health and Safety awareness and compliance is the highest priority throughout all aspects of the business and central to the company's ethos.

Mission Objectives

- Explore opportunities to supply their Well Service Products to the Oil and Gas Market along with Diesel Engine related spares and repair services.
 - Capture key contacts within the market who make decisions on who and where orders are placed.
 - Understand what Prior Diesel needs to change, if anything, to their selling approach that will open doors.
-

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Process Combustion

Company Details

Company Name: Process Combustion Limited
Address: Hookstone Road, Hornbeam Park, Harrogate HG2 8PB (England)
Tel: +44 (0) 1423 879944
Fax: +44 (0) 1423 879946
Website: www.process-combustion.co.uk

Delegate Details

Name: Mr. Nitin Sud
Position: Sales and Applications Specialist
Tel: +44 (0) 1423 879944
Mobile: +44 (0) 7920 848603
Email Address: nitin.sud@process-combustion.co.uk

Company Profile and Mission Objectives

Profile

Design, Manufacture, Supply, Install and Commission Thermal Oxidiser Systems, Submerged Combustion Vaporisers, Process Heaters, Fire Fighting Training Systems. PCL scope also includes Control Systems, Fuel Skids, Refractory, Waste Heat Recovery Boilers, Flue Gas Cleaning Systems (Catalytic Reactors and Scrubbers)

Mission Objectives

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- Identify potential and existing business opportunities within Saudi Arabia to sell Process Combustion Products and Services
- Introduction to key stake holders. Networking and building relationships with key personnel from companies based in Saudi Arabia. Setting up one to one or face to face meetings to demonstrate Process Combustion capabilities through a company presentation
- Specific focus to market Thermal Oxidiser Systems (or Air Pollution Control Systems) product and technology within the Saudi Arabian market.



Company Details

Company Name: **Proeon Systems Ltd**

Address: Hethel Engineering Centre of Excellence, Chapman Way, Hethel, Norwich, UK. NR14 8FB

Tel: +44(0)1953 859 110 Norwich. +44(0)1224 843 777 Aberdeen.

Fax: +44(0)1953 859 101

Web Address: www.proeon.co.uk

Delegate Details

Name: Dr Dorian Hindmarsh

Position: Business Development Manager

Mobile: +44(0) 7833 497124

Email Address: dorianh@proeon.co.uk

Company Profile and Mission Objectives

Profile

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Specialist Control Systems developer and integrator for the Energy Sector, with specialists in Subsea and Topsides systems, Gas Turbine control systems, Fire & Gas, Helideck Navigation-aids & protection and Process plant control with applications in both hazardous areas and safe area locations.

Proeon has Solution Partnership status with Siemens and similar status with Rockwell et-al giving clients a quality service with unique access to the latest in solutions.

Proeon is an ISO9001:2008 and ISO14001:2004 company with a global client base, operating for over 10 years out of the UK providing services from complete packages, through to embedded skilled engineering and departmental support.

Solutions have been designed and installed for major clients in the UK's North Sea, Europe, and Middle East and their teams of dedicated Hardware, Software and Installation Engineers hold certification to work on sites on and offshore including Wind Turbine facilities.

Mission Objectives

Proeon's mission objectives are to develop a broader understanding of Saudi Arabia's Energy Sector by establishing key contacts and connections which it is hoped will lead to the development of a Proeon Systems outpost in Saudi. This would support local projects with local content through the development of overseen local expertise.

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Company Details

Company Name: Scottish Development International
Address: 150 Broomielaw, Atlantic Quay, Glasgow G2 8LU, Scotland, UK
Tel: 00 44 141 248 2700
Fax: 00 44 141 228 2114
Website: www.sdi.co.uk

Delegate Details

Name: Dr Abdel Hadi Fawzy
Position: Senior Executive, Middle East and Africa, Energy
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Company Profile and Mission Objectives

Profile

Scottish Development International, SDI, is the international economic development arm of Government in Scotland and provides a broad range of support to companies and institutions to help them develop their overseas business. SDI helps overseas businesses tap into Scotland's key strengths in innovation, knowledge, high level skills and technology.

SDI also works to help Scottish companies trade and invest overseas and to promote Scotland as a good place to live and work.

Mission objectives

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In partnership with UKTI at the British Trade Office at Al Khobar, SDI is delighted to support this energy trade mission to Saudi Arabia and to join Saudi British Energy Week,

The Scottish trade mission covers excellent elements of the .Scottish oil & gas cluster with strong emphasis on pipeline related industries, oil & gas service & support etc

Scottish Development International will be happy to support / advise on formation of strategic alliances between companies and organisations from Scotland and counterparts from the Kingdom of Saudi Arabia.



Company Details

Company Name: Seatrax UK Ltd

Address: Portland Wharf Support Base, Southtown Road, Great Yarmouth, Norfolk, Nr31 0JJ England

Tel: +44 (0) 1493 651311

Fax: +44 (0) 1493 604900

Website: www.seatrax.com

Delegate Details Name: Mr. Bob Jennings

Position: Business Development Manager

Mobile: +973 3329 7813

Email Address: bjennings@seatrax.co.uk

Company Profile and Mission Objectives

Profile

Seatrax UK Limited manufactures and delivers a range of API 2C Kingpost cranes to the world's offshore Oil & Gas and Marine Industries. Each new crane manufacture will adhere to the latest industry standard, currently API 2C's 7th Edition. Their cranes are specially designed for numerous

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offshore applications including Semi-Submersibles, Drill Ships, FPSOs, TLPs, Accommodation and Lift Barges, Fixed Platforms and Quayside Locations.

Seatrax are widely recognised and respected for their high standards of operational safety, robustness of design, cost-effectiveness and ease of maintenance. Seatrax cranes are based on proven design principles and components which can be configured to a client's individual specification. Their attention to detail has gone a long way to ensuring that the company has remained at the forefront of the deep-water lifting sector.



Company Details

Company Name: Teddington Engineered Solutions Limited
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Website: www.tes.uk.com

Delegate Details

Name: Jason Thomas
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Company Profile and Mission Objectives

Profile

Teddington design, manufacture and supply metallic expansion joints/bellows, Rubber bellows, Fabric bellows, PTFE bellows and Hoses.

Teddington has been making bellows since 1927 lodging a patent for one of the original bellows designs in 1928. They are considered a world leader in their field and this is recognised by them being Expansion Joint Manufacturers Association (EJMA) committee members. This code is followed by all expansion joint manufacturers and it is their role to help develop all future revisions to the code. They have extensive experience in many market sectors including Oil & Gas, Marine and Power Generation.

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It is their mission to make customers' decisions to buy Teddington the easiest option they have. Teddington is a global brand in industrial flexible solutions, market-leading in terms of quality and product scope. Customers will find choosing Teddington to be the safest and easiest option in the market.

Mission Objectives

- To search for a new local partner.
 - To discuss new projects with their clients.
 - To discuss current projects with their clients.
 - To continue to enhance their reputation within the Region.
-



Company Details

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Company Profile and Mission Objectives

Profile

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Tideland's vision of growth is achieved by focusing on a mission to deliver innovative aids to marine navigation products and services, and support customers with technical assistance and after sales care. They utilise new technologies to enhance the performance of traditional AtoN products, while bridging the link in conceiving, developing and manufacturing digital aids to navigation..

Their more than six decades of innovation and proven reliability helps to maintain their number one position in customer satisfaction. Tideland's philosophy of 'Quality First' demands a close working relationship with partners. Their dedication to this quality culture benefits clients and assures the highest quality of aids to navigation in the world. Tideland adopted ISO procedures early on and currently maintains ISO 9001-2008 certification. They contribute to the AtoN industry by working jointly with national and international regulators.

Leadership in lantern innovation begins in their state of the art optics lab. The light tunnel has gone through a process of continuous improvement to maintain its compliance to IALA's recommendations and keep up with changing technologies. Current development focuses on their range of LED products. Along with a full range of lanterns, Tideland's products include: rotationally moulded polyethylene buoys, fog signals, fog detectors, solar power systems, racons, remote monitoring systems and vessel traffic monitoring and information solutions.

For the marine industry, divisions include Safe Sea Services (UAE) and Tideland Power Systems (UK) along with their strategic partner FLOATEX S.R.L.

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THINKTANK MATHS LIMITED

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Company Profile

ThinkTank Maths Limited is a mathematics research company, which produces novel operational solutions using radical mathematical approaches to challenging problems in the field of engineering and immense operational complexity in space, transport, energy and the oil and gas sectors.

The company's bespoke solutions to these individual problems, such as drilling collision avoidance, well-head fatigue-life, etc. are paradigm-shifting and have a strategic and transformational impact on its clients' business models, operations and technologies.

Mission Objectives

They wish to consolidate their existing relationships (Saudi Aramco), establish trust and a sustainable presence leading to innovative collaboration research work (contracts) in Saudi Arabia in energy as well as oil and gas.



Company Details

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Company Profile and Mission Objectives **Profile**

Virtalis is a world-leading Virtual Reality (VR) and advanced visualisation company. Their systems offer the chance to understand information, to interact with it and foster communication between designers, manufacturers, trainers, marketers and senior management. They help businesses and

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people across many sectors, ranging from automotive, aerospace, construction and power to academics, engineers, medics, retailers and the military.

Their in-depth knowledge of sectors, and unparalleled visualisation experience and development resources, allows access to the most advanced technologies. Virtualis' independence, creativity and breadth of intellectual property means they are in a unique position to advise on the use of advanced visualisation. This will enable your organisation to benefit throughout the product or project lifecycle.

Virtualis' reputation is based on numerous, successful installations going back over 25 years. Whether it is a desktop solution, portable visualisation system or a fully immersive, PC-clustered, multi-channel stereoscopic 3D display system, Virtualis has successfully designed, installed and supported them all. Their software team is unique and unrivalled in the world and has created many VR software applications, both standalone and which add value to COTS packages. Through a series of partnerships with companies and selected suppliers, they are able to offer a much wider portfolio of practical and affordable business solutions.

Mission Objectives

To demonstrate that advanced visualisation, simulation and VR offer a valuable return on investment, providing an essential set of tools to improve the competitive position of their clients in the marketplace. People using their tools and techniques have generated proven tangible and intangible benefits whilst reducing risk.

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ANDREWS

KURTH

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Company Profile

At Andrews Kurth, "straight talk" guides everything they do. It means they cut through the confusion and find simple solutions to help their clients succeed.

Decades ago, their founder Frank Andrews envisioned a firm where every individual practiced law in a manner "that the firm would always have the full confidence of clients and the trust of all people." Since 1902, they have worked to live up to this founding goal by embracing an unwavering set of core values. They deliver unsurpassed client service, focusing on their clients' needs and objectives. To ensure success, they consistently hire the best and brightest, value diversity and inclusion in their workforce, practice internal cooperation and mutual respect, and thoughtfully manage and deploy their institutional resources. These values formed their foundation in the last century, and their firm stands strongly upon them to this day.

Today, Andrews Kurth is proud to be recognized as a firm that manages complex legal matters in all major industries and areas of business law and litigation. Their clients obtain legal guidance that's efficient and effective. This way of practicing has garnered the firm a diverse group of clients.

Andrews Kurth consistently receives high marks from Chambers & Partners, Legal 500, Thomson Reuters, The American Lawyer Scorecard, Bloomberg and other respected ranking bodies.

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Company Details

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Company Profile and Mission Objectives

Profile

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CPA are specialist manufacturing engineers. They design, manufacture and distribute a range of innovative energy saving products.

The Range includes:

Enershield energy saving air barriers which are designed to recirculate ambient air to form a virtual door and create up to a 90% seal across an opening. In creating the seal, the air barrier creates environmental separation and prevents the transfer of thermal energy, humidity, dust, fumes, odours, and flying insects but allows the clear passage of vehicles and pedestrians.

Sterile-Aire high power, high efficiency germicidal UVC light emitters provide constant cleaning of the cooling coil within the HVAC units reducing energy consumption by up to 15%. In addition, they kill 99% of mould, bacteria and viruses circulating within the system.

A range of high volume, low speed (HVLS) thermal control fans are designed to overcome thermal stratification within a building which in turn improves heating or cooling efficiency and reduces energy consumption .

Mission Objectives:

Primarily they wish to gain further insight into the Saudi Energy Market. The event also presents an excellent opportunity to meet with some of the key organisations in the region and to showcase their product portfolio.

Short term benefits will be broadening of the company's geographical market, entry into the new business sectors, and expansion of the customer base. Longer term benefits will be significant development and growth opportunities generated by strategic partnerships together with product innovation and development.

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Delegate Details

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Company Profile

The Saudi British Joint Business Council (SBJBC UK) aims to develop and enhance relations at all levels between the business communities in Saudi Arabia and the UK.

Membership includes many leading UK investors in Saudi Arabia, as well as smaller companies.

They offer a range of market advisory services, as well as access to high level governmental and private sector networks in both Saudi Arabia and the UK.

They are partners in UKTI's Overseas Business Networks initiative, and work closely with the British Chambers of Commerce and the Saudi Council of Chambers.

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Services include the following:

- Participation by invitation in bi-annual Joint Council meetings and high level networking receptions, alternating between the UK and Saudi Arabia.
- Participation by invitation in joint Saudi/UK working groups developing business cooperation and exchanges of expertise in Education, Healthcare, Transport, PPP and SMEs.
- Business briefings and networking events in the UK and Saudi Arabia, addressed by Ministers, senior officials and business leaders.
- Pre-visit market advice and guidance including introductions to sources of business support, potential partners and local business networks.
- Regular business updates through a members newsletter and dedicated website (sbjbc.org)
- Voicing business concerns and potential barriers to trade with authorities in both countries.

Mission Objectives

To lend support to the event, meet potential new members and market their services.

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